



Leah M. Jopyy & Associates is an SBA-certified Woman-owned business specializing in leadership training and development, executive coaching and organizational development services. For over 25 years, we provide excellent service and deliver results on time and within budget. Scored 97% on Dun & Bradstreet's Customer Service Open Rating.



GENERAL SERVICES ADMINISTRATION

Contract Number: GS02F0082W

NAICS : 611430, 541611, 541612, 541618



MARYLAND DEPARTMENT OF TRANSPORTATION

Certification Number: DOT MBE 12-312



MONTGOMERY COUNTY, MD

Certified Minority, Female and Disabled-Owned Business Program (MFD)



KEY CLIENTS

GOVERNMENT

- U.S. Department of Education
- U.S. Department of Energy
- U.S. Department of Transportation -Volpe Center, MA
- U.S. Department of Veterans Affairs
- U.S. Department of Agriculture- FSIS
- U.S. Census Bureau
- U.S. Patent and Trademark Office
- U.S. Department of Homeland Security – Citizens and Immigration Services
- U.S. Department of Health and Human Services
- U.S. Department of Commerce - NOAA
- U.S. Food and Drug Administration
- U.S. Consumer Product Safety Commission

EDUCATION

- Coppin State University
- Montgomery County Public Schools
- Montgomery College
- American Association of Community Colleges

UTILITIES

- Washington Suburban Sanitation Commission (WSSC)

CORPORATE

- Science and Technology Corporation

Our Services

Curriculum & Consultative Services: Founded in 1992, LMJA provides leadership training at all levels. We provide motivating course facilitation that translates into positive behavior benefiting the organization. We provide career development, executive coaching and HR support services. The following is a partial list of our training and consultative services.

Human Resources Development

What are your needs? Below is a sample of courses we offer. We also work with agencies as consultants either on site or as advisors to your team.

- EEO/Diversity Labor Relations
- Diversity and Inclusion
- Staffing and Recruiting
- Position Classification
- Job and Qualification Analysis
- Performance Management
- Managing Performance Problems

Leadership

We provide a broad array of leadership training:

Certificate Programs

- Journey to Leadership Program – GS5-GS9 and entry level employees
- Escalade Leadership Program – GS11-GS14 and mid-level employees

Executive and Career Coaching

Tier 1, Tier 2, Tier 3 and Tier 4

- Mediation
- Retreat Facilitation

Personal Development Series:

- Teleworking – A Balancing Act
- How to Influence
- Effective Communication
- Effective Problem-Solving and Decision-Making
- Briefing and Presentation Skills
- Exploring Mindfulness

Professional Development Series:

- Managing Former Peers
- Understanding Generational Diversity
- Dealing with Conflict in Teams
- The Foundation of Leadership - The New Supervisor
- Effective Business Writing

Organizational Development Series:

- Cultural Values Assessment (CVA)
- Leading Organizational Change
- Training Evaluation – The Kirkpatrick Evaluation Model
- Strategic Planning and Implementation
- Business Process Improvement

Project Management Training

Our project management training can significantly help multi-disciplinary teams. Here is a partial list of the topics we cover:

- Fundamentals of Project Management
- Benefit Cost Analysis and Earned Value Concepts
- Project Communications
- Managing Project Risks
- Project Scheduling Methods: Critical Chain, Agile and Earned Schedule

